

# Investec Cautious Managed Fund

As at 28 February 2011



## Investment objective

The Investec Cautious Managed Fund aims to grow income and capital over the medium term. The objective is to achieve returns in excess of the fund's peer group average, measured over three to five year periods.

## Strategy

The fund invests in a mix of South African equities, bonds and money market instruments, as well as international equity and fixed interest investments. Regulation 28 currently limits equity exposure to 75% of the fund (90% with listed property) and international exposure to 25% (for retirement funds exempted from the 15% limit). The fund's classification however limits equity exposure to 40% of the fund. Equities are selected using a value-biased approach, meaning that the fund favours companies which are trading at a discount to their fundamental value. Overall, the fund is positioned in such a way that there is a low propensity for capital loss.

## Fund features

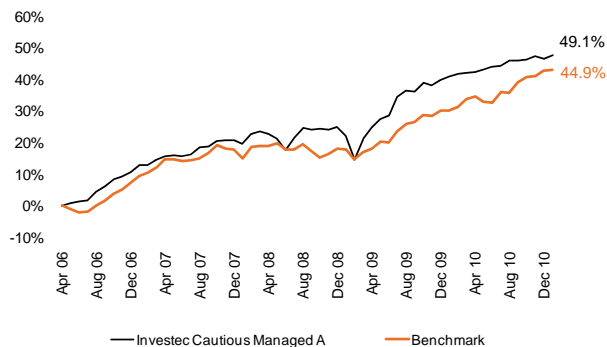
- A conservative, balanced fund for cautious investors
- Suitable as a core portfolio holding around which more aggressive investments can be added
- Low equity weighting limits drawdown
- Lower volatility than traditional balanced funds
- A value-based, contrarian approach to stock selection reduces the equity downside risk

## Performance

### Monthly performance % (A Class, net of fees)

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	YTD
<b>2006</b>	-	-	-	0.8	0.3	0.5	0.3	2.8	1.5	2.1	0.7	1.3	<b>10.8</b>
<b>2007</b>	2.1	0.2	1.4	1.0	0.3	-0.3	0.4	1.9	0.3	1.5	0.1	0.1	<b>9.3</b>
<b>2008</b>	-1.0	2.7	0.5	-0.7	-1.1	-3.0	3.4	2.5	-0.4	0.2	-0.2	0.7	<b>3.5</b>
<b>2009</b>	-2.1	-6.4	5.9	2.9	2.2	1.0	4.5	1.4	-0.1	2.1	-0.7	1.1	<b>11.9</b>
<b>2010</b>	0.9	0.6	0.2	0.3	0.4	0.6	0.2	1.2	0.2	0.1	0.7	-0.5	<b>4.9</b>
<b>2011</b>	0.7	0.3											<b>1.0</b>

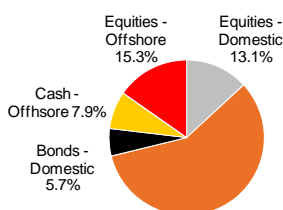
### Cumulative returns since inception\*



Source: Morningstar, NAV-NAV, Gross Income Reinvested. \* Inception date: April 2006

## Portfolio characteristics

### Effective asset allocation



### Sector allocation

Sector	Percentage
Unit Trusts	9.9%
Basic Materials	9.8%
Consumer Goods	8.6%
Financials	5.2%
Telecommunications	5.1%
Additional	4.5%
Consumer Services	2.7%
Oil & Gas	1.3%
Industrials	0.3%
Technology	0.1%

### Top 10 holdings

Newgold Issuer
MTN Group
British American Tobacco
Harmony Gold Mining
SABMiller
Reinet Investments
Gold Fields
Steinhoff International Holdings
Sun International SA
Sasol

## Risk profile



## Key Facts

**Portfolio manager:** Sam Houlie  
**Launch date:** 1 April 2006  
**Sector:** Domestic AA Prudential Low Equity  
**Size of fund:** R3.5 billion  
**Benchmark:** Peer Group Average  
**Minimum investment:**  
 R10 000 lump sum or R500 monthly debit order

## Fees

	A Class	B Class
Initial fund fee	0%	0%
Initial Adviser fee	3.00%*	0%
Annual Management fee	1.50%	1.50%
*Negotiable		
Fees are shown excluding VAT		

## Total expense ratio (TER)

The TERs for this fund are listed below.

	A Class	B Class
TER	1.82%	1.83%
TERs shown are including VAT		

## Income distribution

### Income distribution dates

March, June, September, December

### Previous income distribution for 3 months to 31 December 2010

A Class: Net dividend 0.12 cpu  
 B Class: Net dividend 0.12 cpu  
 A Class: Interest distribution 0.52 cpu  
 B Class: Interest distribution 0.52 cpu

## Contact details

### Investec Fund Managers

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To find out more about this and other Investec Fund Managers Funds, visit [www.investecassetmanagement.com](http://www.investecassetmanagement.com)

### Trustees

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